

**Like a traditional VMI Program,  
SAIM Offers: SAVINGS!**  
**Save TIME! Save SPACE! Save MONEY!**



## Supplier Assisted Inventory Management

### **SAIM eliminates the concerns of a traditional VMI Program:**

- Loss of control.
- Vendor employee turnover results in Missed Visits and Stock Outs.
- Supplier Overload – excessive inventory is delivered.



### **Why SAIM is the choice for supply chain efficiency.**

**SAIM** addresses the primary goals of a VMI program. It lowers costs for both parties, and offers the customer better control. The goal of any VMI program is to take the time consuming task of procuring inexpensive and readily available items out of the hands of purchasing. **SAIM** shifts that task to a warehouse person, using technology for maximum efficiency.

**SAIM** also integrates the technological efficiency of shipping companies like UPS. It all combines with your warehouse personnel for greater efficiency and reduced costs eliminating redundancy.

- **Reduced Procurement Cost**  
All downloaded orders can be shared with purchasing in EXCEL or PDF format.
- **Reduces Your On-hand Inventory**  
FSI will commit to maintain 2 months or more of customer's usage on hand in their facility at all times.
- **Eliminates Stock Outs**  
Regular bin checks offer more control and less stock outs.
- **Reduces Material Handling Time**  
Package labels with location information help route material to the shelf more quickly.
- **Maximizes Floor Space**  
Items can easily be added or removed from the program.
- **Lowered Inventory Costs**  
Ready identification, efficiency, and streamlined ordering reduce on hand inventory and lower costs.

### **HERE'S HOW IT WORKS:**

A Fastener Solutions representative works with purchasing to identify the items that will be included in the program, along with min/max levels and package quantities.

Your Fastener Solutions representative will input that data into our Business Edge software, produce bar code bin labels, and affix them to your locations.

Select your staff to administrate the program and they will be trained on how to use the scanner. Training is simple and can easily be shared or explained over the phone. Our FSI rep will work with your staff to scan their first few orders. The order is then sent through

the cloud to a designated salesperson at Fastener Solutions, a member of your purchasing staff, or both.

The order can be sent in PDF or EXCEL format. The EXCEL format is a great help if your software allows for orders to be imported from EXCEL. This eliminates tedious PO entry.

Fastener Solutions will prepare your order and ship or deliver to you. When the packages arrive, each item is clearly marked with quantity, your part #, description, and location. Having the location on the label reduces material handling time and lowers costs. After the items are stored, the process begins again.



**Fastener Solutions, Inc.**  
*Your Complete, Full-Line Fastener Source*

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